

4th ANNUAL SOLAR LEADERSHIP SUMMIT

"Solar 2012 - A Tipping Point" presented by SolarTech



March 7 - 8, 2012
Hayes Mansion
San Jose, CA

Day 1	Wednesday - March 7th		
7:00am - 10:00am	Registration		
8:30am - 8:45am	Welcome Address - Mayor Chuck Reed , City of San Jose		
8:45am - 9:15am	FERC's Current, Future, and Long-Term Views on the U.S. Solar Market - Jon Wellinghoff , Chairman, FERC		
9:15am - 10:00am	Opportunities and Challenges of Accelerating Markets vs. Declining Prices - Paths Forward Steve Malnight , Vice President, Customer Energy Solutions, PG&E		
10:00am - 10:15am	Break		
10:15am - 11:45pm	T-Minus 244 Days: Applying Political, Capital, Market Forces - Moderator: Donnie Fowler , CEO & Founder, Dogpatch Strategies Adam Browning , Executive Director, Vote Solar Kevin Fox , Co-Founder, Keyes & Fox Sara Birmingham , Director of Western Policy, SEIA		
11:45pm - 1:00pm	Networking Lunch		
1:00pm - 1:15pm	Break-out Session Tee-off		
1:15pm - 2:45pm	Break-out Sessions - Collaboration on scalable solutions to reduce industry costs (Financing, Permitting, and Installation 1)		
	<p>Performance & Financing committees are collaborating to drive a series of sessions on "Solar as an Asset" class. This session will explore what actual system performance data is necessary to enable insurance actuaries and rating agencies to accurately evaluate risk, improve liquidity, and create low cost financial products for consumers and investors. The roundtable will discuss the cost of capital and the risk premium for solar PV in various markets including residential, commercial, and utility scale. The role of independent, third parties in evaluating/minimizing risk in the commercial and distributed solar generation segment with experts from the Engineering Evaluation, Financial Evaluation, and Insurance industry will be evaluated.</p> <table style="width: 100%; border: none;"> <tr> <td style="text-align: center; vertical-align: top;"> <p><u>Financing</u></p> <p>Todd Grenich - Managing Partner, Grenich Capital Ed Feo - Managing Director, USRG Renewable Finance Dan Adler - President, CalCEF Chase Weir - CEO, Distributed Sun John Bohn - Partner, GlobalNet Partners; Former President/CEO, Moody's Evelyn Butler - Director, Energy Services, UL Matt Golden - Advisor, IBTS</p> </td> <td style="text-align: center; vertical-align: top;"> <p><u>Performance</u></p> <p>Tim Keating - VP of Marketing and Field Ops, Skyline Solar Tom Tansy - Chairman, SunSpec Alliance Cathy Grover - Vice President, Luminata Dan Adler - President, CalCEF Garen Grigoryan - Sr. Business Analyst, PG&E John Bohn - Partner, GlobalNet Partners; Former President/CEO, Moody's Evelyn Butler - Director, Energy Services, UL Tom Buchner - COO, SCS Renewables Dr. Frank Vignola - Director, Solar Radiation Monitoring Lab, Univ of Oregon Bettina Weiss - Executive Director, SEMI PV Group John Nunneley - Executive Director, SunSpec</p> </td> </tr> </table>	<p><u>Financing</u></p> <p>Todd Grenich - Managing Partner, Grenich Capital Ed Feo - Managing Director, USRG Renewable Finance Dan Adler - President, CalCEF Chase Weir - CEO, Distributed Sun John Bohn - Partner, GlobalNet Partners; Former President/CEO, Moody's Evelyn Butler - Director, Energy Services, UL Matt Golden - Advisor, IBTS</p>	<p><u>Performance</u></p> <p>Tim Keating - VP of Marketing and Field Ops, Skyline Solar Tom Tansy - Chairman, SunSpec Alliance Cathy Grover - Vice President, Luminata Dan Adler - President, CalCEF Garen Grigoryan - Sr. Business Analyst, PG&E John Bohn - Partner, GlobalNet Partners; Former President/CEO, Moody's Evelyn Butler - Director, Energy Services, UL Tom Buchner - COO, SCS Renewables Dr. Frank Vignola - Director, Solar Radiation Monitoring Lab, Univ of Oregon Bettina Weiss - Executive Director, SEMI PV Group John Nunneley - Executive Director, SunSpec</p>
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Permitting & Interconnection committees are collaborating to drive a series of sessions on how to create and drive model best practices in permitting, inspection and utility interconnection for residential and small commercial PV projects. This session will explore current business as usual; existing model practices, codes and standards; explore training gaps and process gaps; and recommendations to drive adoption of fully vetted improvement recommendations. This session will also explore how credentialing can be leveraged to streamline permitting, inspection and interconnection process for Solar3.0. This session will tackle key questions such as: What kinds of codes and model processes are required to meet the long term vision and what is that vision? How can credentialing play a role? Can we quantify all of the above and the impact on soft costs?

Permitting

Greg Sellers - President, Burnham Energy
 Ezra Auerbach - Executive Director, NABCEP
 John Taecker - Senior Regulatory Engineer, UL
 Carla Din - Director, East Bay Green Corridor
 Alison Healy - Executive Director, Solar Sonoma County
 Jonathan Cadd - Seminar Specialist/Technical Editor, IAEI
 Dave Clements - CEO/Executive Director, IAEI
 Paul Hancher - Director, Building Department Services, IBTS

Interconnection

Wendy Boyle - Director of Business Ops, SolarTech
 Ted Ko - Associate Director, Clean Coalition
 Melissa Patrick - Customer Service Interconnection & Net Metering Manager, SCE
 Sky Stanfield - Attorney, Keyes & Fox, Representing IREC
 Jonathan Cadd - Seminar Specialist/Technical Editor, IAEI
 Chris Doyle - Project Manager, Energy Sustainability, IBTS

Installation - The SolarTech committee, the National Roofing Contractors Association (NRCA), and the N. American Board of Certified Energy Practitioners will drive a series of conversations on how to create and implement comprehensive model best practices, codes and standards for solar PV installations to increase quality, reduce risks, and drive down costs at all stages of the value chain. This session will review the current landscape of existing model practices, codes and standards; explore training, quality, or process gaps that may contribute to fire risk, premature equipment failure, or damage to building envelopes. Participants will then drive towards consensus recommendations on actionable improvements for industry and credentialing executives to better inform comprehensive training and certification of workers at all stages of the value chain, along with ways credentialing can be applied to reduce risks, costs, and project delivery times.

Installation part 1

Jim Kirby - NRCA
 Johan Alfson - QuickMount PV
 Helena Pierce - GAF
 Michael Gumm - SunPods

Installation part 2

Ezra Auerbach - Executive Director, NABCEP
 Jane Weissman - Executive Director, IREC
 Stephen Smith - CEO, Solvida Energy Group
 Greg Sellers - President, Burnham Energy

Installation part 3

(Day 2)

Doug Eakin - Solar Business Development Manager, Wieland Electric
 Wendy Arienzo - CEO, ArrayPower
 Deep Chakraborty - CentroSolar
 Boris Schubert - CEO, Q-Cells N. America
 Ezra Auerbach - Executive Director, NABCEP

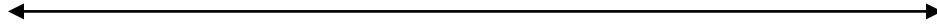
2:45pm - 3:00pm

Break/Transition to 2nd sessions

3:00pm - 4:30pm

Break-out Sessions cont'd - Collaboration on scalable solutions to reduce industry costs (Performance, Interconnection, and Installation 2)

4:30pm - 5:30pm	Town Hall Forum - Market Barriers Moderator: Scott Clavenna , CEO, Greentech Media Panelists: Danny Kennedy , Founder, Sungevity Angiolo Laviziano , Board Member and Former CEO of Mainstream Energy Jurgen Krehnke , President & GM, SMA North America Nat Kreamer , CEO, Clean Power Finance Ned Harvey , COO, Rocky Mountain Institute
5:30pm - 5:35pm	Closing Remarks & Overview for Summit Day 2
6:00pm - 9:00pm	Welcome Reception and Dinner and Keynote Speaker - Chairman Mary Nichols , California Air Resource Board (CARB)



Day 2	Thursday - March 8th
7:00am - 8:30am	Registration
8:30am - 8:45am	Day 2 Welcome Remarks: Solutions, Accelerating Deployment, Priority Markets Doug Payne , Executive Director, SolarTech
8:45am - 9:30am	Inside the Numbers: Poised for Parity - A deep dive into local residential and commercial US PV markets Shayle Kann , Managing Director, Solar, Greentech Media
9:30am - 9:45am	Break
9:45am - 11:30am	<p>Workforce (<i>by invitation only</i>) - SolarTech's Workforce committee is driving a session on how to create and drive model best practices in training and workforce development to support industry growth. This session will explore current practices; existing model practices, employer needs; explore training gaps and real-time labor market needs gaps; and recommendations to drive adoption of programs that better serve employer needs. This session will address three key questions at strategic and tactical levels, nationally:</p> <ol style="list-style-type: none"> 1. What kinds of model programs currently exist and how do we scale them? 2. How can credentialing play a role? What are the roles and opportunity differences between community colleges, universities and private institutions? 3. Can we quantify all of the above and the impact on soft costs? <p>Rick Kuhn - Director, Foothill/DeAnza Justin Bradley - Principal, Bradley Group Catherine Ayers - Program Manager, Foothill/DeAnza Ezra Auerbach - Executive Director, NABCEP Andrea Luecke - Executive Director, The Solar Foundation Dr. Meghna Virick - Professor, San Jose State University Jim Caldwell - Director, Workforce Incubator Laura Caccia - Program Manager, NOVA Workforce Joe Sarubbi - Program Manager, DOE Solar Instructor, Training Networks Jane Weissman - Executive Director, IREC Laurie Bringuel - HR Director, SMA-America</p>

9:45am - 11:30am	Breakout Sessions Continued from Day 1 and Installation Session 3 Solution Paths Roadmap Risks Stakeholders Define Success
11:30am - 1:00pm	Scaling Venture Capital to Scale an Industry Lunch Conversation with Alan Salzman , CEO, VantagePoint Capital Partners
1:00pm - 2:30pm	Breakout Sessions Continued
2:30pm - 3:00pm	Break
3:00pm - 4:30pm	Executive Situation Desk - Respond to Summit "Findings/Recommendations" Moderator: Scott Clavenna , CEO, Greentech Media Panelists: Danny Kennedy , Founder, Sungevity Angiolo Laviziano , Board Member and Former CEO of Mainstream Energy Jurgen Krehnke , President & GM, SMA North America Nat Kreamer , CEO, Clean Power Finance Ned Harvey , COO, Rocky Mountain Institute
4:30pm - 4:45pm	Summit Wrap-up Moderator: Doug Payne , Executive Director, SolarTech
4:45pm	Closing Remarks